

DALKEITH



NEDLANDS

Bowling Club News

No. 22

NOVEMBER 1997

QUALITY GREENS – NEW MEMBERS THE KEY

With so many Metro bowling clubs in trouble it was timely that the committee engaged David Hyde to facilitate a three year business plan. Without a doubt, quality greens are the first essential for a successful club with constant recruiting a necessity to keep a consistent number of members at the club.

Gary Ellis has proved to be a top class green keeper, with all 4 greens being passed at the RWABA inspection. The greens were described as the best the inspectors had seen so far this year. This should be a great help for our pennant teams and bring more State Events to the club.

The committee set a target of 50 new members for 1997 and so far we have 44. In 1998 the same target of 50 will be set with each member being asked to bring one new member and list two prospects. The fact that 91 year old Darriel Colling has brought in 4 new members shows that age is no deterrent.

With a three year plan in place to increase the use of our greens and facilities we can look forward to a bright future.

1997 45 New Members Target 50

Joshua Chye, Janet Poole, Fred House, John Mearns, Jenny Mearns, David Hyde, Ernie Strahan, Gordon Gribble, Arthur Evans, Dexter Davies, Howard McQuillan, Lindsay Chapple, Madge Wilson, Richard Pringle, Kevin Thompson, Lester Underdown, John Gadsdon, Ross Donald, Alan Marshall, Alan Katel, Jeff Tompkins, Claffey James, Colin Bayliss, Quita Stene, June Halliday, Jamie Kronborg, Brian Walsh, Elaine Walsh, Peter Bacich, Ian Asphar, Barrey Williams, Ian Goldie, Richard Rhodes, Kingsley Newman, Heather Underdown, John Morriss, Jack McDaniell, Ken Wetherell, Reg Myers, Peter Campbell, Colin Gilbert, Craig Grundman, Cecil Gardiner, Bill Cullam, Peter Ferguson.



Ian Asphar, Arthur Evans, David Hyde and Richard Pringle.



June Halliday, Quita Stene, Pat Kirby and Marian Wood.



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1997/98 SATURDAY PENNANT TEAMS

COMMITTEE 1997/

98

President	John Paterson
Vice President	Keven Turner
Secretary	Gary Engle
Treasurer	Phil Dry
Greens	Peter Moulton
Match	Murray Fewster
Selection	Ric Iddon
Grounds	Peter Moulton
Bar	John Paterson
House	Ian Carrington-Jones
Social	Pat Boyle
Coaching	Roby Robinson
Delegate	Roby Robinson
Business Plan	David Hyde

LIFE MEMBERS

A.W. Howells	J.C. Slattery
J.S. Lewis	N. Snell

UMPIRES

John Allen	John McCubbing
Brian Burton	Terry McManus
Arthur Giambazi	John O'Meehan
Alton Jackson	John Paterson
John Luxton	Ron Stapleton
Neil Van Hazel	

COACHES

Fred Parry	386 4780
John McIntosh	383 4788
Wally Cooper	386 5607
Brian Burton	386 6968
John Paterson	386 7831
Terry McManus	386 3685
Pat Boyle	385 9026
Murray Fewster	450 4618
Alton Jackson	384 5153
Peter Moulton	364 2904
Robby Robinson	386 2833
Kevin Turner	386 8021

3RD DIVISION

J. O'Meehan	G. Wilson	K. Allan	J. Allen
J. McIntosh	R. McCombe	T. McManus	K. Doncon
R. Stapleton	K. Haddleton	P. Moulton	M. Fewster
P. Bacich	B. Burton	G. Ellis	J. Mearns

4TH DIVISION

A. Jackson	J. Meakins	I. Hunter	R. Walters
J. Paterson	N. Brown	R. Donald	G. Sansom
L. Fethers	G. Engel	D. Hore	J. Bridge
P. Boyle	M. Wilson	W. Cooper	M. Herzfeld

5TH DIVISION

J. McTaggart	G. Gribble	J. Stokes	I. Carr-Jones
A. Giambazi	H. Perkins	H. McLeod	D. Hyde
K. Turner	G. Morris	P. Dry	R. Sinclair

RESERVES

K. Korthout	R. Iddon	A. McKelvie	R. Thornton
W. Eddington	R. Robinson	R. Iddison	G. Wales
I. Asphar	R. Micha	R. Dudley	A. Katel
J. McCubbing	F. Burges	F. Craig	R. Allan
P. Huigens	P. Thomson	W. Fairweather	J. Neil
K. Newman			

1997/98 THURSDAY PENNANT TEAMS

2ND DIVISION

J. O'Meehan	J. Paterson	J. Allen	K. Haddleton
R. McCombe	B. Burton	K. Doncon	P. Roberts
P. Bacich	P. Moulton	M. Fewster	N. Brown

4TH DIVISION

G. Ellis	K. Solly	J. Meakins	I. Hunter
J. Mearns	G. Engel	N. Stafford	R. Walters
P. Boyle	W. Cooper	D. Hore	D. Hyde

5TH DIVISION (Note: There is no rating in this division)

Team 1

J. McTaggart	F. McGill	L. Grundman	A. Evans
A. Giambazi	A. Craig	F. Burt	F. Burges

Team 2

W. Fairweather	G. Black	I. Burton	M. Kirby
K. Turner	R. Sinclair	G. Sansom	I. Carr-Jones

Team 3

J. Harris	G. Gribble	J. McCubbing	A. Katel
J. Butchart	M. Wilson	A. McKinnon	K. Mitchell

RESERVES

K. Korthout	G. Cottrell	A. McKelvie	R. Thornton
W. Eddington	R. Robinson	R. Iddison	G. Wales
L. Fethers	M. Herzfeld	R. Dudley	G. Morris
H. Whitaker	G. Wilson	J. Craig	F. Craig
P. Thomson	R. Minchin	R. Stapleton	J. McIntosh
J. Neil	R. Allan		



DIESEL MOTORS

Major Sponsors of
"A" Green
Championship Singles

Ladies Bowling Club Committee Members 1997/98 Season

President:	
Margaret Connor	9386 1000
Vice President:	
Fay Turner	9386 8021
Vice President:	
Jillna Conway	9384 6795
Secretary:	
Yvonne Donaldson	9384 4631
Asst Secretary:	
Anne Atkinson	9383 1437
Treasurer:	
Jean Harper	9386 3832
Match Committee Chairman:	
Ann Carrington-Jones	9386 5727
Pennant Selector:	
Helen Sandford	9385 4132
WALBA Delegate:	
Fay Turner	9386 8021
Social Convenor:	
Madleine Ibbitson	9384 7331
Committee	
Libby de Burgh	9386 4977
Members:	
Pat Lamb	9367 2834



Markie Fethers and Cathy Minchin.

LADIES BOWLING NOTES

The season opened on a pleasant day and after the ceremonial opening thirty-nine players took to the green for a friendly game. Mrs Shirley Cruickshank did the honours by sending down the first bowl for 1997/98, and we were especially pleased to have our two new Life Members, Val Palmer and Esme Fimister, with us.

We have played three McIntosh Cook competitions and had unfortunately to cancel a fourth due to inclement weather. The winners being:- **September 17** Libby de Burgh, Joy Stradwick and June Halliday. **September 24** Ailsa Moss, Grace Shovelton, Stella Flanagan and Elaine Marshal. **October 1** Norma Foreman, Jo Marsh and Sybil Stowe.

Pennant practice is being well-supported with plenty of enthusiastic players several of whom are new members. Unfortunately the ranks are somewhat depleted due to broken bones and other health problems! However

we expect to regain these players in the not too distant future hopefully in time for the first pennant match.

Match committee for 1997/98 comprises Match Captain Ann Carrington-Jones, Celia Bakker, Norma Foreman, Jillna Conway, Jo Drake-Brockman, chief Pennant Selector Helen Sandford, and Ailsa Moss, Assistant Pennant Selector.

Club Championship Singles start on November 12, with the State Championship Fours commencing Wednesday 19 November. Gala Day is to be held on Friday 20 February and we hope to achieve the same success as last season, so please start approaching members of other Clubs for their entries. Personal contact plays a vital part in gaining the numbers.

May I wish you all good bowling, good health and good fellowship throughout the season.

Ann Carrington-Jones – Match Captain.



President Marg. Connor with new members Norma Clare, Marian Wood, Quita Stene and June Halliday



Life Members: Esme Fimister, Phyl Cook and Val Palmer.



Margaret Connor, Shirley Cruickshank and Ric Iddon.

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"B" Green

Dalkeith Nedlands Bowling Club (Inc.)

BUSINESS PLAN

MISSION STATEMENT

To maintain and conduct a quality Club for the use and enjoyment of the members.

OBJECTIVES OF THE CLUB

Maintain five (5) top quality greens.

Increase membership to 200 plus and maintain it at that level.

Maintain a sound financial position with responsible budgeting.

Maintain quality Clubhouse facilities and grounds.

Encourage a welcoming, friendly atmosphere.

Maintain an efficient Bar.

Host State and Open events.

Encourage major and minor social events, on and off the green.

Increase the use of the Clubhouse facilities for functions.

Improve communication between Members and the Executive and Committee. Also between the men and women members.

To play Bowls at the highest level.

Provide coaching and mentor programs for each new member.

Swot Analysis

STRENGTHS

Location
Five (5) good greens
Attractive surrounds
Friendly atmosphere
Excellent parking
Loyal membership
High socio economic district
Current greenkeeper
Generosity of Members
Low traffic area
Relationship with Local Authority
Sound relationship with surrounding sporting clubs
Tennis, Football, Cricket and golf
Recruiting ability
Strong social Bowling Club
Support for voluntary levy
Number of qualified coaches
Strong Sponsorship

WEAKNESSES

Ageing membership
No public transport
Low number of lady members
No current lease of Club grounds
Stark Clubhouse interior
Poor bar turnover support
Lack of support for Social functions
Insufficient members
Lack of State Events
No Open Event
Structure of Bar (When busy)
Public Perception of Bowls (Only for old people)
Public perception of DNBC members as stuck up and wealthy
Lack of Government financial support
Asian focus on golf

OPPORTUNITIES

Recruit new members from those recently retired 50-65
Merger with other Clubs
Night Bowling
Social functions – Internal
Use of Clubhouse by external parties for functions
Develop relationships with Country Clubs
Market the strengths of the Club. (Success breeds success)
Improve Pennant results
Promote Corporate Bowls
Encourage use by Independent Clubs. ie Police Union, Commonwealth Bank

THREATS

High greens maintenance costs per member if no significant increase in membership
Local Authority Council amalgamations
Couch potato attitude of population meaning less potential members
Members resistance to change (Particularly the older members)
Loss of Sponsorship
Other Clubs poaching members

Membership Projections (Full Bowling Members) Male

Total Membership at the 1 January 1997	179
Less Transfer to Social	18
Deaths & Resignations	10
	28
Membership as at 1 April 1997	151
New Members to date	33
Members as at 25/8/97	184
New member recruitment to 31/12/97	21
Membership as at 1/1/98	205
Less Resignations and Deaths	15
	190
New Member Recruitment 1/1/98 - 31/12/98	35
	225
Less Resignations and Deaths	15
Membership as at 1 January 1999	210

STRATEGIES TO ACHIEVE OBJECTIVES

Priority	Strategy	Complete By
1	Achieve Membership Projections 97/98	1/1/98
2	Obtain 25 year lease from Council	31/12/97
3	Maintain quality Greens and Bar Staff	Ongoing
4	Win three Pennants in the next three years	1998/9 1999/2000
5	Put lighting on A Green	2000
6	Promote hiring of Clubhouse	1997/8
7	Bricking other ends of A,B,D,E, greens	Dec 1998
8	Promote Sunday Bowls Events	1997/8
9	Guest Coach's, Video's etc	1997/8
10	Team Manager Training	1997/8
11	Arrange Casual Social Activities after Pennants	1997/8
12	Liquor Licence whole site	1997/8
13	Tender for State events	2000
14	Change Name to Dalkeith Bowling Club	1998
15	Promote Corporate Bowls/Unattached Bowling Clubs	1997/8



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"C" Green**

BUSINESS PLAN

FINANCIAL PROJECTIONS

	Actual 1996/7	Projections 1997/8	Projections 1998/9	Projections 1999/2000
Bar Trading				
Gross Sales	77903	82000	86000	90000
Less: Cost of goods sold	37358	35000	37000	39000
Gross Profit	40545	47000	49000	51000
Less: Bar Expenses				
Cleaning Rubbish etc	0	100	105	110
Depreciation	2409	2400	2400	2400
General Expenses	46	200	210	220
Hire of Plant & Equip	195	1000	1050	1100
Insurance	1792	1000	1050	1100
Licensing Fees	1207	1500	1575	1655
Power Light & Gas	1461	1800	1890	1985
Registration Fees	225	0	250	300
Repairs & Maintenance	1804	1700	1785	1875
Security costs	1087	1100	1155	1215
Superannuation Cont.	1379	1400	1470	1545
Wages	24639	23000	24150	25360
	36244	35200	37090	38865
Surplus from Bar Trading	4301	11800	11910	12135

GROUPS & GREENS

Green Fees	19886	20400	21900	23000
Less Grounds & Greens Exes				
Advertising	286	0	0	0
Cleaning Rubbish etc	1045	0	0	0
Contract Work	0	2000	2100	2205
Depreciation	4322	3350	3000	2600
Fungicide/Fertiliser	5299	5000	5250	5500
General Expenses	455	0	0	0
E Green Upgrade	1000	0	0	0
Greens Sundries	90	200	210	220
Insurance	1821	2000	2100	2200
Power Light & Gas	693	0	0	0
Printing & Stationery	64	0	0	0
Power & Water	219	800	840	880
Rubbish Collection	180	250	260	275
Rates & Taxes	82	0	0	0
Repairs & Maintenance	13374	3000	3150	3300
Superannuation Cont.	3492	4500	4725	4950
Wages	52065	58000	60900	63950
	84488	79100	82535	86080
Deficit From Greens	(64602)	(58700)	60635)	(63080)

FINANCIAL PROJECTIONS

	Actual 1996/7	Projections 1997/8	Projections 1998/9	Projections 1999/2000
Administration				
Income				
Subscriptions	38340	5000	52500	55000
Nomination Fees	241	400	420	440
Competitions	368	1000	1050	1100
Interest Received	915	1500	1575	1650
Corporate Sponsors	12400	12500	13000	13800
Other	14	200	210	220
Clothing	50	0	0	0
Rent Received	1275	0	0	0
Donations	1447	0	0	0
Bingo	119	400	420	440
Functions	(243)	200	210	220
Raffles	2600	1400	1470	1550
	57526	67600	70855	74420
Less Expenditure				
Afternoon Teas	603	800	840	880
Bank Charges	677	850	890	940
Cleaning Rubbish	3643	3000	3150	3300
Coaching	0	50	53	55
Depreciation	2836	3000	2700	2400
New Members Night	46	0	0	0
General Expenses	663	1000	1050	110
Insurance	2744	5000	5250	5500
Power Light & Gas	1444	2000	210	2200
News Letters	0	1500	1575	1650
Postage	298	500	525	550
Pennant Fees	0	0	0	0
Printing & Stationery	1636	600	630	660
Registration Fees	316	0	0	0
Repairs & Maintenance	5016	110	1155	1200
Telephone	1152	1100	1155	1200
	21074	20500	21073	21635
Surplus from Administration	36452	47100	49782	52785

FINANCIAL PROJECTIONS

	Actual 1996/7	Projections 1997/8	Projections 1998/9	Projections 1999/2000
Summary				
Bar Surplus	4301	11800	11910	12135
Administration Surplus	36452	43100	45782	48785
Greens Deficit	(64602)	(61700)	(63785)	(66380)
Net (Loss)	(23849)	(6800)	(6093)	(5460)
Add Non Cash Item				
Depreciation	9567	8750	8100	7400
Available Cash	(14282)	1950	2007	1940
Capital Expenditure				
Lighting A Green			6000	
Bricking A,B,D,E				
Greens		6000		
New Greens Mower				5000
Less Specific Donations		(6000)	(6000)	
		Nil	Nil	5000
Net Cash				
Inflow (Outflow)	\$(14282)	\$1950	\$2007	(\$3060)

- *Success breeds success.*
- *Set Your goals to achieve success.*
- *Believe in yourself and create success.*
- *Believe in your ability to make things happen.*
- *Positive people get positive results.*

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Major Sponsors of
"D" Green

Greens & Grounds

The bricking around B & D greens has recently been completed at a cost of \$3500. As Chairman of Greens & Grounds I wish to express my appreciation to all those members, including the Ladies, for their very generous donation towards this project. The cost of brick paving and seating completed last season, and the bricking of the two greens just completed, at a total cost of \$17,500, has all been donated by Members. A fantastic effort I am sure you will all agree.

As most of you are aware, our Greenkeeper, Gary Ellis had the misfortune of losing his wallet recently and I would like to thank the Members and Ladies who so generously supported Gary

On the 16/10/97 the RWABA passed A,B, C and D greens for pennants with very complimentary remarks. Congratulations to our greenkeeper Gary and apprentice Craig. Well done.

I would like to thank all who have attended working bees and assisted in preparing the grounds and greens for the start of the season. A special thank you to Don Hore for all his efforts and organisation of working bees etc, and also the completion of the irrigation around the Clubhouse.

Peter Moulton, Chairman Grounds & Greens.

Yunderup visiting Bowling Team

On Sunday 21st September the Yunderup Bowling Club travelled to Dalkeith/Nedlands for their Annual match. Two games were played with a BBQ in between, with Yunderup being the winners. It was a very happy day as usual and we look forward to visiting Yunderup on Friday 23rd January 1998.

Sponsors

With the advent of the new sponsors boards in the main entrance to the clubhouse, where we advertise small business companies for \$150 each, we now have a record number of Sponsors from a \$3000 major sponsor to the \$150 sponsors. Diesel Motors Mercedes Benz (Ian Goldie and Barry Williams) are the new Major Sponsors of "A" green. Negotiations are under way for a property developer to take over "B" green. RAC "C" green, William Noall "D" green and Matilda Bay "E" green have continued their strong support of the club.

MATCH COMMITTEE

With good weather during winter good numbers have continued to attend bowls and scrungers on Friday's proved popular.

With top greens very good numbers have supported the rostered events for 1997/98.

The 1st event for the season was drawn triples sponsored by Gordon Wales.

Winners:	J. Butchard, P. Oakley, H. Lindquist	Both had 2 wins
	E. Hain, A. Cohen, O. Hines	with 12 up
1st Rd:	R. Thornton, J. Neil, R. Allan	+13 shots up
2nd Rd:	S. Dunbar, G. Wales, A. Evans	+10 shots up

SPRING FOURS

This year sponsored by Acton Cons. and presented by Steven Mailey the event attracted 48 players.

Winners:	W. Cooper, G. Ellis, H. Cohen, I Ashpar	2 wins 29 up
R/up:	J. McTaggart, R. Treasure, J. Meakins, R. Iddison	2 wins +14 up
1st Rd:	P. Williams, D. Hore, G. Morris, D. Hyde*	+13 shots up
2nd Rd:	R. Hock, R. Minchin, J. Clarke, O. Hines	+3 up

DAVID CAREW REID VETERAN DRAWN TRIPLES

Sponsored by Jim McTaggart and Jim Harris.

Now named after our late member who sponsored this event over the past years

Players took part with players who were 90 years or over.

Winners:	S. Dunbar, E. Foreman, R. Lefroy	2 wins +19
R/up:	J. McTaggart, N. King, O. Hines	2 wins +7
1st Rd:	N. Van Hazel, P. Willan, F. Craig	+4
2nd Rd:	H. Whitaker, P. Oakley, D. Colling	+2

BUNNINGS CLASSIC

With over 70 players we conducted our major drawn event the Bunnings Classic. Held over two Thursdays and under top quality bowling only 1 team remained undefeated after 4 games. Hope this event can be repeated next year.

Winners:	J. Mearns, M. Fewster, H. O'Halloran, D. Colling	4 wins +20
R/up:	W. Cooper, P. Williams, N. Stafford, J. Stewart	3 wins +26
1st Rd:	E. Hain, G. Engle, H. Perkins, O. Hines	+13
2nd Rd:	G. Ellis, G. Gribble, R. Huck, K. Korthout	+8
3rd Rd:	N. Van Hazel, M. M. Burden, K. Mitchell, J. Summerfield	+10
4th Rd:	L. Fethers, R. Walters, D. Hyde, B. Minchin	+22



Yunderup visiting bowlers.

Lights on "A" Green

An application has been lodged with the City of Nedlands for assistance to install 4 lights on "A" green. The total cost is \$18,000 with the 1/3 formula the club would pay \$6000. Once lights are available, Corporate Bowls will be organised for our sponsors, inter club golf matches, social matches with other sports and a host of other ideas that will bring people onto our greens at night from December to April. Not only will it be a help to our bar but should open up many opportunities to recruit new members.



**Major Sponsors of
"E" Green**

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28-42 Ventnor Ave, West Perth WA 6005

The Liquor Baron of Dalkeith 9386 8749
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133 Waratah Ave, Dalkeith WA 6009

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Suite 14/88 Broadway, Nedlands WA 6009

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Leslie Myers
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Chinese Village Restaurant 9386 2965
Shirley Chow
17 Broadway, Nedlands WA 6009

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Alistair Miller 9313 5787
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Mr Colin Barnes

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93 Waratah Ave, Dalkeith WA 6009

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GEOFF SANSON 321 7755



DIESEL MOTORS

The WA Home of Mercedes-Benz and
SSangYong Musso 4WD

AWARDS NIGHT



*Acton Spring Fours: Ian Asphar, Harry Cohen, Stephen Mailey,
Wally Cooper and Gary Ellis.*



*Bunnings Four Winners: Hughie O'Halloran, Murray Fewster,
Gordon Padgeo, Darriel Colling, Mike Coote and John Mearns.*



*Luxton Harvey Mixed: Jo Drake-Brockman, Norma Clare, John Luxton,
Lloyd Fethers and Pat Lamb.*



*Bunnings Fours Runners-up: Wally Cooper, Pel Williams, Mike Coote,
Gordon Padgeo Neville Stafford and John Stewart.*

If undeliverable return to:

Dalkeith/Nedlands Bowling Club,

Jutland Parade,

DALKEITH, W.A. 6009

SURFACE
MAIL

POSTAGE
PAID
AUSTRALIA

MR C GARDINER

35 VIEWWAY

NEDLANDS 6009